

Shanghai Sourcing

中国制造，世界品质



Our Resources:

1. Forty sourcing experts located in Shanghai
2. Network of several thousand reputable and trusted factories that we have worked with or visited.
3. In-house bi-lingual engineering capabilities
4. Well established quality assurance processes and dedicated QC team

Sourcing Services

Assistance to find low-cost Chinese factories and follow-up supply management.

Find 3-5 factories that meet your needs

è Quotation è Quote analysis and negotiation support è
Factory audit (commercial and quality) è Sampling and
small batch production è Volume ramp

Engineering support both in communication and manufacturing

We understand international engineering standards and are very clear about the Chinese equivalent. We also know how to manage Chinese manufacturers to meet and exceed these requirements.

Follow-up Supply Management

- On-demand quality inspection, Manage defect feedback...
- Manage production shortage; reduce lead time, VMI.
- Communication assistance, process compliance and program management
- On-site factory monitoring
- Freight forwarding, Expedite custom clearance, Shipping consolidation

Benefits

- Effortlessly find the right factories, obtain 30% plus cost cut, and achieve consistent, quality results.
- You don't have to remotely manage multiple vendors. Our factory management team in China will save your precious time, money and avoid communication breakdowns.
- Liberate you from tedious, tactical issues, and eliminates your overhead to setup new sourcing office in China.



Benefits

- Control Risk: We help you pre-qualify suppliers by visiting onsite. We monitor production constantly and inspect quality before shipment. Our legal team works rigorous to protect your intellectual properties.
- Better access to good factories:
 - A.** Most Chinese factories, especially the low-cost ones, don't have abilities to deal with foreigners directly.
 - B.** Many well-established factories don't market to new foreign customers. Many don't have English websites.
 - C.** Because we have done business with these factories before, you can minimize the risks in try new factories.

Leadership Team



Edward Fan: As chief executive, he has grown the company from a startup into a multimillion-dollar, manufacturing power house. Previously, he was with Nortel Networks(Asia) in charge of low-cost sourcing of telecom equipments. Before that, he worked on factory management positions at Hewlett-Packard and Exxon. He received Master's degree from Massachusetts Institute of Technology (MIT) in Supply Chain Management and Bachelor's degree from University of Wisconsin-Madison in Chemical Engineering.



Ben Zheng: He leads the company's Service Operations. Previously, Ben had 9 years of business consulting experience in operations management and global sourcing with leading consulting firms such as Accenture (pka "Andersen Consulting"); received his Master's degree in Supply Chain Management from MIT and Bachelor's degree in Electrical Engineering from Jiaotong University (China).

More info on

<http://www.sourcing-cn.com/China-Sourcing-Team.htm>



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