

Selected Clients

	(TSE : 6479) Die casting aluminum fan
	Rubber components for Philips Lighting
	High mix/ low volume machining parts.
	(NYSE: PFE): Supplied Pfizer's R&D group with numerous molded products such as Teflon plugs.
	(NYSE: WMT) Most recently, we supplied WalMart's direct supplier with injection molds (with hot-runner system). Previously, we supplied product packaging for WalMart UK.
	(NASDAQ: SYNO) product info is confidential.
	(NASDAQ: NSYS) Source cables and related materials.
	Sand casting for pump body
	Die casting + precision machining for instrument enclosure
	(NYSE: DW) Plasma cutting tips (copper machining) and various other MRO supplies
	Large steel structures
	Children's playground (roto molding)
	Blast-rated steel doors
	We manufactured sheet metal structures and steam piping for Aeroglide's Chinese customers. As a true partner, we also helped them with billing, logistics, and spare R&R service in China.
	Various casting and CNC machined parts, as well as high quality cutting knives.
	High precision metal stamping, required heat treatment and very smooth surface
	Offshore cables for oil & gas industry

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We treat all customers with respect and try hard to help them reach cost-reduction goals; consequently, more than 80% of our customers have returned to give us new businesses. References are available upon request.

While we are working with some big companies, our main market is in small to medium size companies. We are diversified and always interested in unique product lines; however, we tend to work on projects which require engineering, or work with customers who require partner-type service support.

Case Studies

Client: American Power Design, Windham, NH

The client required a diverse range of parts from deep drawn metal enclosure to plastic molded parts. As their single point of contact in China, we arranged production through 4 unrelated factories, provided early correction to quality issues, consolidated final goods into one container and delivered to Boston.

Client: Sourcing Solutions, Southington, CT

The client had given us very low target price for fasteners such as Socket Cap Screws (ASTM B18.3). We worked with 5 different fastener suppliers in China, and negotiated prices that met or were better than the client's target.

Client: Marine Product (real name disguised for client protection)

The client was already buying 0.4 million USD of Chinese steering wheels through an agent, but the relationship has gone sour (slow response time, no transparency to factory's quality records and delivery status). We smoothly took over the relationship with the original factory, and ensured on-time delivery of the ordered goods.

Client: Pemco

This multinational company actually has a large office in China. However, the China branch was slow to react to the technical sourcing needs of their North American colleagues. We are much more responsive to their requests and have since served them for four years.

Client: Automotive Rubber Seal (real name disguised for client protection)

This tier-1 automotive supplier is setting up a new factory in China to make window seals. We help them to locate and work with a rubber seal factory which is already dealing with many automotive makers around Shanghai and has TS16949 cert. We also setup the supply chain to have the client control material (rubber) supply to ensure quality. Our engineers also had thorough discussions with both sides to make sure the compression mold is designed correctly.

Client: A Dutch engineering company (real name disguised for client protection)

This engineering contractor is responsible for building an earthquake protection system for a river dam. This project is worth over half a million dollars and have strict requirements on steel material. For example, they need steel Q345D for low thermal expansion. Our engineers are familiar with the Chinese equivalent of international standards and effectively helped the client to find right sources in China. Though technical clarification, we also helped negotiate a great price from suppliers. We also used government testing labs in Shanghai to provide quality reports on chemical composition and material tensile strength.

For more information, please email us contact@china-synergy.org, We also welcome your visit to our office in downtown Shanghai.